



3rd Sharm El Sheikh Rendezvous & FAIR 27th Conference
Rixos Premium Sea gate – Sharm El-Sheikh
From 19th to 22nd September 2021



IFE 3rd Sharm El Sheikh Rendezvous
&
The FAIR 27th Conference
From 19th to 22nd September 2021

Diamond Hall Rixos Premium Seagate
Sharm El Sheikh City

Day one –Sunday, 19th September, 2021

09:00	Registration for the Conference
09:00 - 19:00	FAIR Executive Board & Committees' Meetings (Ex. B. Members Only)
20.00	Welcome Cocktail Reception (for all delegates & spouses)

Day Two –Monday, 20th September, 2021

08.00 - 09.00	Registration for the Conference
09.00 - 10.00	Opening Ceremony and Official Keynote Address <ul style="list-style-type: none">• Mr. Alaa El-Zoheiry, Chairman of Insurance Federation of Egypt.• Dr. Mohamed Omran, Chairman of Financial Regulatory Authority. <p>New Updates will be added soon.....</p>
10.00 - 10.30	Coffee Break
10.30 - 12.00	SPI-1: Insurance Regulatory & Supervisory Response, Post Covid-19 <p>The spread of COVID-19 and the measures implemented to reduce its transmission had significant impacts on the insurance and reinsurance sector, as investors, as providers of insurance coverage and as businesses that will need to adapt their approaches to service delivery. The measures taken by the regulatory bodies to combat the implications of Covid-19 on the insurance and reinsurance markets, along with providing support, decisions and legislations to support the bodies subject to their supervision, are one of the most important measures and decisions that have been taken recently at the level of many insurance markets around the world, which aimed to enable the</p>



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	<p>insurance sector to play a vital role in dealing with the current circumstances.</p> <p>SPI-1 Moderator:</p> <ul style="list-style-type: none"> • Dr. Mohamed Omran – Chairman of the Financial Regulatory Authority. <p>SPI-1 Panelists:</p> <ul style="list-style-type: none"> • Mr. Alaa El-Zoheiry - Chairman of Insurance Federation of Egypt. • Mr. Hafedh El Gharbi – President of General Insurance Committee, Tunisia. • Mr. Ahmed Al Mamari - Vice President of the Insurance Sector, the Capital Market authority (CMA), Oman.
12.00 - 12.30	Coffee Break
12:30 – 14:00	<p>SPI-2: Guest of Honour</p> <p>Every year, Sharm El Sheikh Rendezvous hosts a public figure. This public figure presents his/her own experience through his/her career path. Besides, the audience have the space to direct questions to this public figure in an intimate atmosphere.</p> <p style="text-align: center;">This Year Guest of Honour is Dr. Zahi Hawass Former Minister of State for Antiquities Affairs</p>
14.00 - 16.00	Lunch
16.00 - 19.00	Bilateral Meetings
16.00 - 17.00	Technical Board of FAIR Oil & Energy Insurance Syndicate (TB Members Only)
17.00- 18.00	Technical Board of FAIR NAT-CAT Pool (TB Members Only)
18:00 - 19.00	FAIR General Assembly (FAIR Members Only)
19:00	Dinner (for all delegates & spouses)
Day Three–Tuesday, 21st September, 2021	
09.00 - 10.30	<p>SPI 3: Sustainable insurance and inclusion strategies</p> <p>Covid-19 has accelerated change in the insurance industry in so many different ways. Having been faced with an existential threat, we've become more sensitive to other significant threats, and the need for resilience. It has moved the sustainability agenda to the heart of</p>



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	<p>strategic decision-making. There is much greater focus now on the potential impact of sustainability risks, but also a growing awareness of sustainability opportunities. The insurance market must be aware of these risks and opportunities.</p> <p>SPI-3 Moderator:</p> <ul style="list-style-type: none"> • Counsellor. Reda Abdel Moaty - Vice- Chairman of Financial Regulatory Authority. <p>SPI-3 Panelists:</p> <ul style="list-style-type: none"> • Mr. Souvik Banerjea - Managing Director of Continental Reinsurance. • Mr. Hisham Ramadan – Senior Advisor to the Chairman of Financial Regulatory Authority. • Ms. Sina Hbous, Head of Sustainable Development Department and Advisor to the Chairman at FRA • Mr. Haitham Taher- VP, Managing Director of Met Life Insurance Co. • Ms. Zeeba Asker - Head of Banking and Finance Centre, BIBF.
10:30 - 11.00	<p>Coffee Break</p>
11:00 – 12:30	<p>SPI-4: Insurtech and digitalization driving the future of insurance industry</p> <p>Technology is playing an increasingly important role at every stage of the insurance value chain. More and more insurance companies have started building ecosystems, the Internet of Things (IoT) solutions, big data or mobile applications to provide more value to consumers and to build businesses that are resistant to disruption. Besides, the speed at which COVID-19 had impacting many businesses around the world was unprecedented. Insurance companies are no different - they are facing a number of issues following the coronavirus outbreak. In such difficult circumstances, insurers need to strive to increase efficiency and reduce costs by using technology and creating new products and services tailored to the changing expectations of digital customers.</p> <p>SPI-4 Moderator:</p> <ul style="list-style-type: none"> • Dr. Adel Mounir, Secretary General of FAIR. <p>SPI-4 Panelists:</p> <ul style="list-style-type: none"> • Mr. Lawrence Smith - Regional Director, Chartered Insurance Institute (Africa). • Eng. Mostafa Medhat – Chairman of IT Fusion. • Mr. Andreas Ruepp- Head of Project Promotion of Access to Financial Services for SMEs in Egypt (PAFSME), GIZ.



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13:00 - 14.30	Lunch
14.30 - 18.30	Bilateral Meetings
14.30 - 15.30	General Assembly of FAIR Reinsurance Pool (Pool Members Only)
15.30 - 16.30	General Assembly of FAIR Aviation Pool (Pool Members Only)
16.30 - 17.30	General Assembly of FAIR Oil & Energy Ins. Syndicate (Syndicate Members Only)
17.30 - 18.30	General Assembly of FAIR NAT-CAT Pool (Pool Members Only)
19.00	SPI Awards Ceremony and Gala Dinner
Day Four– Wednesday, 22nd September, 2021	
09.00 - 10.30	<p>SPI-5: Business model challenges: new way of working</p> <p>A business model is the way in which companies create, deliver and capture value. Hence, this is the business logic, and it is always the result of a series of strategic reflections and decisions. Thus, the innovation of the business model plays a key role in the current and future success of companies. That is why many managers think that to achieve competitive advantages, business model innovation is more important than other types of innovation.</p> <p>SPI-5 Moderator:</p> <ul style="list-style-type: none"> Mr. Mohamed Mahran - Vice Chairman & Managing Director, Allianz Insurance Company -Egypt. <p>SPI-5 Panelists:</p> <ul style="list-style-type: none"> Mr. Adham El-Muezzin - Managing Director, Hannover Re Takaful and Hannover Re Bahrain Branch. Mr. Medhat Saber – Managing Director, Arope Property Insurance Company –Egypt. Mr. Ahmed Naemi - Head of Digital Transformation & Project Management, BIBF. Dr. Walid Auf - Managing Director, Medmark Insurance Brokerage – Egypt.
10.30 - 11.00	Coffee Break



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11:00 - 12:30	<p>SPI-6: Re-engagement and Transformation of the Insurance Industry</p> <p>Adaptive Customer Engagement It's happening now. COVID-19 is creating massive shifts in human behaviour and catalyzing end-to-end business reorientation. We believe impacts to customer engagement might be significant and permanent. In this perspective, we explore how COVID-19 has accelerated organizations to a new customer engagement standard. Predictable patterns have proven unpredictable. Tried and true models have been upended. The old rule book is gone. The opportunity to transform is now.</p> <p>SPI-6 Moderator:</p> <ul style="list-style-type: none"> • Mr. Chakib Abouzaid – Secretary General of GAIF. <p>SPI-6 Panelists:</p> <ul style="list-style-type: none"> • Mr. Omar Gouda, Managing Director and Chief Executive Officer, Misr Insurance Company. • Mr. Mohamed Kotb - Managing Director - Treaty Division Regional Managing Director - Middle East, UIB. • Mr. Gamal Sakr – Regional Director - North East Africa & Middle East, Africa Re. • Mr. Ahmed Khalifa - Managing Director, Sarwa Insurance Co.
12:30 – 13:30	Closing Remarks
13:30 - 14.30	FAIR General Assembly (FAIR Members Only)
14:30 – 16:00	Lunch
16:00 - 18.30	Bilateral Meetings
Day Five– Thursday, 23rd September, 2021	
Optional Tour	